

SAILING IN CUBA

FROM CIENFUEGOS



YACHT CHARTER RATES 2021 – 2021

(EUROS PER WEEK)

STATE: 01 SEPTEMBER 2019

Subject to change - all previous price lists are invalid

YACHTTYP	KABINEN	MAX. PERS.	LÄNGE	BAU-JAHR	27. JUL 2019- 27. DEC 2019	28. DEC 2019- 10. JAN 2020	11. JAN 2020- 01. MAY 2020	02. MAY 2020- 29. MAY 2020	30. MAY 2020- 30. OCT 2020	31. OCT 2020- 25. DEC 2020	26. DEC 2021- 08. JAN 2021	09. JAN 2021 07. MAY 2021	08. MAY 2021 04. JUN 2021	
KATAMARANE														
BAHIA 46	Cohiba	4+2+2	12	14,00 m	2004	3.900 €	5.400 €	4.800 €	3.700 €	2.500 €	3.700 €	5.400 €	4.800 €	3.700 €
BAHIA 46	Carlos	4+2+2	12	14,00 m	2004	3.900 €	5.400 €	4.800 €	3.700 €	2.500 €	3.700 €	5.400 €	4.800 €	3.700 €
LAGOON 450 F	Marisol	4+2	10	13,96 m	2018	5.200 €	9.500 €	8.500 €	5.200 €	3.600 €	5.200 €	9.500 €	8.500 €	5.200 €
LAGOON 440	Viktoria	4+2	10	13,61 m	2007	3.900 €	5.900 €	4.900 €	3.700 €	2.500 €	3.700 €	5.900 €	4.900 €	3.700 €
LAGOON 421	Estrella	4+1	9	12,61 m	2015	4.800 €	6.700 €	5.700 €	3.700 €	2.500 €	3.700 €	6.700 €	5.700 €	3.700 €
LAGOON 421	Marimar	4+1	9	12,61 m	2010	4.000 €	5.900 €	4.900 €	3.700 €	2.500 €	3.700 €	5.900 €	4.900 €	3.700 €
LAGOON 420	Tropicana	4+1	9	12,61 m	2009	3.800 €	5.800 €	4.800 €	3.700 €	2.500 €	3.700 €	5.800 €	4.800 €	3.700 €
LAVEZZI 40	Domino	4	8	11,90 m	2008	3.200 €	4.700 €	4.000 €	3.000 €	2.100 €	3.000 €	4.700 €	4.000 €	3.000 €
ATHENA 38	La Perla	4	8	11,60 m	2003	2.600 €	4.200 €	3.400 €	2.400 €	1.700 €	2.400 €	4.200 €	3.400 €	2.400 €

EQUIPMENT INCLUDED:

electric anchor windlass, bimini, dinghy with outboard, autopilot, GPS, radio/CD player/USB/Bluetooth (depends on yacht), electric refrigerator, 220 V land hookup, linen and towels, final cleaning, snorkeling equipment²

LAVEZZI, BELIZE AND LAGOON: solar panels.

BAHIA, LAGOON 450F: generator 220V.

LAGOON 450F: elektric toilet pumps + watermaker

LONG TERM DISCOUNTS:

2 weeks and up: 5% discount on total,
3 weeks and up: 10% discount on total

ADVANCE BOOKING DISCOUNT:

contract and down payment at least 6 months before travel date: 5% discount on total price

BOARDING: at 6:00 p.m.

DISEMBARKATION: until 10:00 a.m.
Duration of charter period need not be full week (e.g. 10 days or 12 days possible)

MINIMUM BAREBOAT CHARTER PERIOD:

1 week.
More single days at 1/7 of the weekly rate.

LOCAL TAX:

12 CUC¹ per person per day, to be paid at the base (children under 12 years 6 CUC per day)

YACHTING LICENSE:

A valid yachting permit issued by the home country's authorities must be carried along (original document).

PROVISIONING:

advance order by provisioning list is possible (provisioning to be paid at the base)

CRUISING AREA:

Cuban territorial waters.
Nighttime sailing prohibited within reef areas.
Only crew members allowed aboard.

FLIGHTS:

Germany - Havana or Varadero upon request
Austria - Havana or Varadero upon request

AIRPORT TRANSFERS:

Havana up to 3 Pers. 180 €,
up to 8 Pers. 270 €,
up to 11 Pers. 300 €,
up to 23 Pers. 490 €

Varadero up to 3 Pers. 160 €,
up to 8 Pers. 230 €,
up to 11 Pers. 270 €,
up to 23 Pers. 470 €

Santa Clara up to 3 Pers. 110 €,
up to 8 Pers. 140 €,
up to 11 Pers. 170 €,
up to 23 Pers. 220 €

all prices for single trips (to be paid with contract)

EXTRAS:

stand up paddle: 18 € per day
kayak: 15 € per day

ONE WAY SURCHARGE:

Cienfuegos - Trinidad or
Cienfuegos - Cayo Largo
upon request

1) **MONEY/CURRENCY:** Peso Convertible (CUC). 1 € = approx. 1.12 CUC (August 2019).
2) **EQUIPMENT:** Snorkeling equipment on request and as far as available, without deposit

Everyone talks about Cuba – we are there.